

Bio for Ray Coker



Ray Coker, Principal, Project Server Support, Inc.

Ray was Senior Trainer and Consultant for Symantec in their project management group before starting Quinn Coker & Associates, a project management consulting firm in 1992. He formed Project Direct, Inc. in 1996 to promote and sell a growing portfolio of project management services and products, and then Project

Server Support, Inc. in 2002 with the launch of Microsoft Project Server.

Ray has been working for over 19 years helping organizations and companies implement and adopt project management solutions using popular project management software.

He had in-depth experience in training and consulting with several leading project management software products and working with leading PM firms. He has served as a technical editor for project management product manuals and he has designed and developed over 20 different project management workshops and courses.

He has taught project management tools, techniques, and project management software to thousands of people throughout North America, Europe, Africa, Middle East, and Asia.

Ray is also the developer of Process Bridge, Project Logic software, which are add-ins to Microsoft Project. Other products include PTauto, TED (Task Estimating Database), Project Implementor, EPM Learning Accelerator, and PWA RealTime.



Before working as a project management consultant, Ray taught at several colleges and universities

including Portland State University, University of Arizona, Wharton, and Temple University.

He designed and developed courses at the university level and was awarded for course development and instruction by the International Communication Association and the University of Arizona.

Ray has presented numerous papers at professional conferences such as Project World and the Project Management Institute. The International Communication Association awarded his research at annual meetings in Boston, Montreal, and Dublin.

Membership

Member of the American Society of Training and Development, and the Project Management Institute

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Project Management and Related Management Workshops/Courses Taught

- iPM – Integrated Project Management Workshop
- MAP – Project Management Workshop
- Project Logic
- Microsoft Project (All Levels)
- Time Line (All Levels)
- On Target
- Earned Value Management
- Estimating Techniques
- Executive Project Management
- Team Communication & Collaboration
- Project Server Administration

Highest Formal Education & Certifications

Masters of Science in Communication from Portland State University

Highlights

His most successful workshop is the iPM – Integrated Project Management Workshop that integrates standard project management theory with using Microsoft Project. This workshop also presents the other tools he developed including Process Bridge and EPM Learning Accelerator. This workshop has been translated into French and Japanese.

Ray has trained, developed, and certified over 100 project management professionals who make their living doing pm training and consulting.

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The following is a partial list of companies and organizations Ray has worked with in project management:

Corporations

Abbott Laboratories (Chicago, Dallas, Raleigh)
Amgen (Thousand Oaks)
AT&T (Parsippany, Atlanta)
Bechtel Nevada (Las Vegas)
British American Tobacco (Johannesburg)
Delta Air Lines (Atlanta)
CP Ships (Tampa)
Compass Bank (Birmingham)
EDS (Dayton)
Electrolux (London)
Eli Lilly and Company (Indianapolis)
FujiFilm (Greenwood)
Hallmark Cards (Kansas City)
Hartz Mountain (Newark)
Johnson & Johnson (Cincinnati, Albuquerque, New Brunswick)
KKE (Tokyo)
General Electric (Richmond, Cleveland)
IBM (San Jose)
John Wiley & Sons (Hoboken)
Kimberly-Clark (Appleton, Atlanta)
Learjet (Wichita)
Lockheed Martin (Atlanta)
Los Alamos National Labs (Los Alamos)
M&M Mars (Waco)
Maritrans (Tampa)
Mead Container (Atlanta)
Milwaukee Electric Tool (Milwaukee)
Mitsubishi (Tokyo)
McKee Foods (Chattanooga)
MOORE (Chicago, Thurston, Logan, Toronto)
Nokia (Copenhagen)
Regions Bank (Birmingham, Montgomery)
Sears (Hoffman Estates)
Siemens Westinghouse (Atlanta, Charlotte, Orlando)
Sky Bank (Bowling Green)
SouthTrust Bank (Birmingham)
Spherion (Ft. Lauderdale)
Sunbeam (Boca Raton)

Symantec (San Francisco)
TAP Pharmaceuticals (Chicago)
T-Mobile (Dallas)
Union Pacific (Ft. Worth)
US Helicopter (Ozark)
US Sprint (New York, Kansas City)
WebMD (Tampa)

Government & Organizations

Alberta Park Service (Jasper)
AMS International (Cleveland)
Baltimore Downtown (Baltimore)
City of Edmonton (Edmonton)
City of Tampa
City of Las Vegas
Miami-Dade Department of Health (Miami)
Defense Logistics Agency (Columbus)
FDA CVM/USDA (Washington, Rockville, Omaha)
Federal Department of Personnel (Macon)
Federal Law Enforcement Agency (Brunswick)
Georgia Department of Human Resources (Atlanta)
Goodwill Games (Atlanta)
Hoover Dam (Boulder City)
John A. Volpe National Transportation Systems Center (Boston)
Kennesaw State University, Coles College of Business (Atlanta)
NASA (Las Cruces)
Newport News Waterworks Department (Newport News)
Northwestern Hospital (Chicago)
Omaha Public Power District (Omaha)
Port of Seattle (Seattle)
SOCOM (Tampa)
St. Johns River Water Management District (Palatka)
United States Secret Service (Washington)
The Lake Forest Graduate School of Management (Chicago)
US Air Force Climatology Center (Ashville)
USDA (Washington, Omaha)
US Geological Survey (Sioux Falls)
US Naval Academy (Annapolis)
US Special Operations Command (Tampa)